



The Patriot Post

Helping business owners build legacies one repeat customer at a time.

Spring 2024

Patriot Owner Serves at Veteran's Home in Salisbury



Patriot's Owner, Ched Hargett, visited the Veteran's Home in Salisbury, NC this spring along with the men's and women's ministry groups from He's Alive Church to encourage veterans and play games with them. Most of them are wheelchair bound and aren't mobile enough to stand and play the games. So the games were adapted for them.

Tiffany Kneip, a PA for the Veteran's Home and also a member of the Women's Lead Team from He's Alive Church, commented that one of the vets had not smiled in two weeks. She caught him grinning while he was playing a game.

Hargett participates in local outreach projects in Cabarrus and Rowan Counties throughout the year. He said, "It was an honor and a blessing to spend time with our Veterans. To bring joy to those amazing folks and help the staff was a special afternoon." Hargett's Life Group from his church participates in outreach projects several times a year. He will be flying to Nicaragua this summer to serve on a mission team to help with some building projects.

New GPS Portal Feature Automated Geofences

We are constantly striving to improve our customer's experience. Our latest upgrade was designed with our BHPH, credit union, and auto finance customers in mind. Customers will no longer have to manually create geofences! When a loan is created, the portal automatically plots a geofence around the borrower's home address. That is not all, when a recovery order is initiated, the portal will create geofences around the home address and the most frequented stops and automatically send entry and exit alerts to the recovery agent! Contact our support team for more information!

EV and Hybrid MMS Notifications

Many new EV and Hybrid owners are unaware of the maintenance needs for their new electric vehicle. EV's are not ideal candidates for hardwired GPS devices but Patriot offers a solution that will protect your asset and remind customers of their EV's maintenance needs. Our wireless devices allow for time-based custom

notifications to be sent automatically to customers reminding them of needed service. We always look for ways to protect your assets, keep you connected to your customers, and maximize your ROI.

"It's a game changer. Overall, our service center appointments are up 40%. Patriot laid out the plan to increase customer connection and executed flawlessly."



**Taalib Jabaar,
GM of Service
Carnamic**

The Trigger is TIME... Not Mileage

EV's and Hybrids require a lot of maintenance. Unlike traditional gasoline fueled vehicles, maintenance reminders are monitored by time and not mileage. Patriot can set up this type of maintenance reminder on their branded app specific to EV's. Contact them at roibypatriot.com. 234 Oak Ave, Kannapolis, NC 28081 sales@roibypatriot.com 1-800-722-0767